

**RICHARD M. AMOROSO, ESQ.**  
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## **SUMMARY**

Accomplished senior executive/attorney with more than 30 years experience working in the consumer products and insurance industries. Areas of expertise include regulatory compliance, operational and legal management and oversight, communication with regulators, auditors, lenders, investors and rating agencies, internal and external reporting, corporate compliance and due diligence.

## **PROFESSIONAL EXPERIENCE**

### ***SQUIRE PATTON BOGGS (US) LLP*** ***Phoenix, Arizona***

An International law firm with 47 offices in 20 countries. The firm has over 1500 attorneys practicing in all areas of the law.

**Equity Partner**  
**Litigation Practice Group**  
**Insurance & Reinsurance Group**

**2018-Current**

### ***POLSINELLI PC*** ***Phoenix, Arizona***

One of the top 100 law firms in the country, with more than 500 attorneys in 14 cities stretching from Washington, D.C. to Phoenix with national practices in Financial Services, Health Care, Real Estate, Science and Technology, Life Sciences, Business Litigation, Construction and Nonprofit Law with strong regional practices in all aspects of business and trial practices.

**Shareholder**  
**Insurance Recovery**  
**Insurance Business and Regulatory Law and**  
**Litigation Sections**

**2011-2017**

### ***REPUBLIC WESTERN INSURANCE COMPANY*** ***Phoenix, Arizona***

Property and casualty insurance company owned by AMERCO, the holding company for U-Haul International. Republic Western is a nationally licensed carrier that writes general

liability and property insurance for the rental industry, commercial package coverage for small to medium size businesses, workers' compensation and excess workers' compensation coverage and assumed treaty reinsurance.

**President, Chief Executive Officer, Chairman 2000-2011**

- Assumed responsibility for direction, coordination and administration of 400 employees in 9 offices and \$573M in admitted assets.
- Developed strategy that enabled company to emerge from regulatory supervision by Arizona Department of Insurance in 2005.
- Restructured company for return to profitability in 2006 by eliminating \$250M of unprofitable business lines, commuting 650 reinsurance treaties, eliminating 200 positions and closing 4 offices.
- Regular reporting directly to AMERCO Board of Directors.
- Primary contact for insurance regulators, rating agencies, outside legal counsel, investment bankers, auditors and investors.
- Worked directly with parent company's bankruptcy attorneys and restructuring agent during successful restructuring in 2003.
- Assisted parent company with loss control and insurance strategy – since 2003 reduced AMERCO cost of risk by \$51M annually.
- Analyzed and directed business and investment opportunities.
- Developed and managed execution of corporate strategic business plan.

**President, Director - Arcoa Risk Retention Group 2008-2011**

- Worked with Nevada Department of Insurance to form group captive insurance company for AMERCO/U-Haul.
- Responsible for the management and operation of all activities related to the captive.

**Managing Agent/President – Ponderosa Insurance Agency, LLC**

**2008-2011**

- Formed insurance agency to enable Republic Western to write various lines of business primarily over the internet (see [www.ponderosainsurance.com](http://www.ponderosainsurance.com)).
- Personally licensed to write business in 47 states and surplus lines business in Michigan.
- Primary contact with all state regulators, insurance carriers, internal and external contacts.

**Director – Oxford Life Insurance Company 2000-2011**

- Wholly owned subsidiary of AMERCO and "sister" company to Republic Western.
- Fully licensed life and health insurance carrier domiciled in Arizona.

***ON SEMICONDUCTOR CORPORATION, INC.***

***Phoenix, Arizona***

Global supplier of power, analog, memory semiconductors and integrated circuits. The company designs, manufactures and markets a portfolio of semiconductor

products. Former subsidiary of Motorola, was purchased by TPG Partners in 1999. Publically traded on the NASDAQ under the ticker symbol "ONNN."

**Assistant General Counsel**

**2000-2001**

- Coordinated matters related to the company's IPO, including working with various underwriters and international accounting and law firms in the global registration and implementation of various employee stock ownership and options programs in the U.S. and 19 countries.
- Assisted in negotiating and documenting U.S and international M&A transactions, joint ventures and investments.
- Coordinated legal activities for human resources in the U.S. and internationally.

***U-HAUL INTERNATIONAL, INC.***  
***Phoenix, Arizona***

U-Haul is the nationally recognized leader in the self-moving and storage industry. The company is a wholly owned subsidiary of AMERCO, a Nevada based holding company that trades on the NASDAQ under the ticker symbol "UHAL."

**Assistant General Counsel/Litigation Counsel**

**1993-1999**

- Worked directly with Chairman/CEO and Board of Directors on numerous complex matters, including litigation over control of the company, numerous class action lawsuits, various state and federal regulatory and enforcement actions, corporate defamation and bankruptcy.
- Coordinated matters involving trademark and patent protection and infringement, including matters related to the company's website.
- Assisted in various stock and debt offerings, including the IPO of AMERCO's common stock.
- Coordinated efforts with respect to various mergers and acquisitions, including the hostile takeover attempt of Shurgard Self Storage.

***COHEN, COTTON & CANHAM, P.C.***  
***Phoenix, Arizona***

Law firm established in 1991 to represent large and small national and international clients and high net worth individuals.

**Partner**

**1991-1993**

- One of five founding partners.
- Represented large and small corporate and individual clients in a broad range of areas, including State and Federal securities laws, shareholder disputes, contract and employment litigation, regulatory and enforcement actions, and white-collar crime.

***STREICH, LANG, WEEKS AND CARDON, P.C.***  
***Phoenix, Arizona***

Large established law firm representing national and international financial institutions and corporate clients in all practice areas.

**Associate**

**1988-1991**

- General Practice focused primarily on State and Federal securities litigation, antitrust, regulatory law, corporate and bankruptcy law.

**UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF TEXAS  
Houston, Texas**

**Law Clerk**

**1986-1988**

- Federal clerk for the Honorable Chief Judge John V. Singleton.

**BOARDS AND PROFESSIONAL MEMBERSHIPS**

Board Member and Past President, Arizona Captive Insurance Association

Board Member and Executive Committee Member, Chandler Chamber of Commerce

Member, AIDA Reinsurance and Insurance Arbitration Society (ARIAS-U.S.)

Admitted to practice before the United States Supreme Court, Eighth, Ninth and Tenth Circuit Courts of Appeals, and the United States District Courts in Arizona and California

**PUBLICATIONS**

*Bank Directors, Officers Face Greater Risk of Lawsuits*, Phoenix Business Journal, April 6, 2012

*Amoroso, Establishing a Uniform Statute of Limitations Period for Federal Securities Fraud*, Arizona Attorney, November 1991, at 25.

*Note, Controlling Professional Sports Team Relocations: The Oakland Raiders' Antitrust Case And Beyond*, 17 Rutgers L.J. 283 (1986).

**EDUCATION**

**Juris Doctor Degree, Rutgers University School of Law, 1986**

- Editor, Rutgers' Law Journal
- Graduated with Honors (top 10%)

**Bachelors Business Administration, Cornell University, 1983**